



ON

**PRIVATE & GROWTH
EQUITY EXECUTIVE
TALENT REPORT**

2022

RECENT EXECUTIVE APPOINTMENTS IN THE PRIVATE AND GROWTH EQUITY SECTOR

ON Partners is proud to partner with private and growth equity backed organizations to build leadership teams. Here is a sample of executive appointments across the space made in the first half of 2022.



BILL ROSSI
CEO
BELLWETHER COFFEE



TED SATISH MOORTHY
CEO
CENTRICITY



BRIAN KLAPAC
SVP, TECHNOLOGY
MINDBODY



MARCIA CALLEJA-MATSKO
CIO
ONE DIGITAL



MATT BLAKE
CHIEF OPERATING OFFICER
DWYER INSTRUMENTS



JENNY DINGUS
SVP, SALES
CLIO



HELEN DAVIS
BOARD DIRECTOR
ARROWSTREAM



JOHANNA HONEYFIELD
VP, FINANCE AND STRATEGY
IMPOSSIBLE FOODS

PARTNERING WITH LEADING PE & GROWTH FUNDS TO BUILD LEADERSHIP TEAMS

Executive search for the way you work. Below is a sample of leading private, growth and venture equity firms we've partnered with in the last year to build executive leadership teams.

FP
FRANCISCO
PARTNERS

 **DIVERSIS** CAPITAL

 **TAILWIND**

MARLIN  **EQUITY**
PARTNERS

ARCLINE

JMI
EQUITY

LITTLEJOHN & Co.

WARBURG PINCUS

OUR APPROACH IS
UNTRADITIONAL - BY
CHOICE.

200+

*C-level and board appointments
made in first half 2022.*

40%

*of our closed searches
in first half 2022
were diverse
appointments.*

ON Partners reports record 81% growth

ON Partners, a retained executive search firm building diverse C-level and board leadership teams across industries, today announced the firm has grown 81% in the last year. Recently named as a top 50 executive recruiting firm in Forbes, ON Partners was also named one of America's best executive search firms by Hunt Scanlon, listed as one of the only pure-play executive search firms in the top 20 with organic growth.

Additionally, ON was named to the Cleantech/ESG Top 25, Hunt Scanlon's first annual roundup of the 25 most prominent executive search firms serving the Cleantech & ESG sectors, and for the third consecutive year to Hunt Scanlon's Private Equity Recruiting Power 100 list, its annual list of the top 100 executive search firms serving the PE sector. ON Partners was also named for the third consecutive year to Hunt Scanlon's Life Sciences & Healthcare Power 50 recruiting list and for the second consecutive year to its HR/Diversity Recruiting Power 65, with 40% of the firm's executive appointments in the last year being diverse executives in leadership positions.

As non-conformists focused on taking an untraditional approach to executive search, ON consultants continue to place C-level, board and senior executives across multiple industries and functions, with an increasing focus on senior executive placements in the clean tech/sustainability, private equity, consumer and life sciences sectors. Recent placements include C-level appointments for companies including AdeptAg, IGM Biosciences, Logitech, Indeed, Intelycare, Tailwind Capital and Sunworks.

"We've seen 40% growth in our life sciences practice over the last year and our consumer practice has doubled," said ON Partners co-founder and managing partner Tim Conti. "Plus, we continue to see tremendous demand, particularly in CEO, C-level and board searches not just in sustainability and clean tech, but in PE as well."

Find out more about ON's approach and how the firm has rebuilt the institution of executive search.

LEADING INSIGHTS FROM ON PARTNERS

ON Partners executive search consultants released thought leadership insights across the first half of 2022 including roles in high demand, shifts made in the search for executive talent and new talent strategies amid global labor shortages and a volatile market.



THE OPERATING PARTNER ROLE SHIFT

While ON Partners continues to place Operating Partners in the CEO role, our consultants see demand growing for executives with active, functional experience, such as GTM, operations, IT, and finance to take on OP roles to strengthen and elevate these key functions across the portfolio. **Read more.**

BUSINESSES RETHINK TALENT STRATEGIES

Amid ongoing labor shortages around the world, Hunt Scanlon releases insights to help business leaders rethink strategies for finding the right talent. In this new featured article by Hunt Scanlon, Matt Mooney, partner at ON Partners, provides insights on executive talent strategies moving forward in 2022 and beyond. **Read more.**



RECENT AWARDS IN EXECUTIVE SEARCH

In the first half of 2022, ON Partners received several executive search awards across media publications including Forbes and Hunt Scanlon. Thanks to our executive community for continuing to put their trust in our tenured partners and experienced consultants.

PROMINENT PRIVATE EQUITY FIRM



ON Partners, the pure-play retained executive search firm, is proud to be named to the 2022 Private Equity Recruiting Power 100 list, for the third consecutive year, by market research firm Hunt Scanlon. The list encompasses the nation's leading executive search firms driving leadership results in the private equity sector. [Read more.](#)

RANKED IN FORBES TOP 50 RECRUITING FIRMS

Forbes partnered with market research company Statista to determine the annual ranking of America's Best Executive Recruiting Firms—the top 150 firms specialized in filling positions with salaries of at least \$100,000. ON Partners is proud to be ranked #45 on the list as the only pure-play executive search firm with organic growth in the top 50. [Read more.](#)





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